Midas strives for Gold Class I.T. Standard

"The Megabus system provides a total network solution to manage both my own internal business and that of my Franchise network who run their own complex independent businesses in a hosted cloud environment"

Glenn Jarrett, CEO Midas Australia

"Megabus provides a compelling case for integrating all my needs through one best of breed web-delivered solution and provides me with a partner that can support my growing franchise network."

"The savings achieved through automation of pass through billing, rentals, fleet management and franchise fees means my business can scale without the administrative overhead"

Background

Melbourne-based Midas Auto service experts, specialising in car service, brakes, suspension and exhausts have a mix of Company and Franchise stores that use the Marlin GTX® Point of Sale and integrated Back Office solution at store level. With the Midas Head Office running a small accounting package to manage their own internal business, an opportunity arose to implement the Marlin GTX® system within the Head Office and rid itself of complex interfaces and allow Midas to capitalise on a single solution and all the benefits it provides for.

Business problem

Due to the various systems in play, like many other companies, Midas had also invested heavily in the development of spreadsheets to provide critical management information but they were static in nature and open to interpretation. In order to provide a single source of truth for the company, they did not believe it was practical using its existing mix of spreadsheets and accounting package and they needed a more powerful way of accessing the wealth of store data within their network.

megabus

MiDAS®

"I asked Megabus to take my network to the Cloud....
and they did"

Glenn Jarrett, CEO Midas Australia

marlin GTX®

Solution

Working with Megabus, the company gained a back office system and BI platform that completed the total network solution that keeps pace with its business development, and supports the franchise and company store model. The system also significantly reduces the workload for Midas' administration staff, and has provided the company with the business management information it needs to further expand its growing network across Australia.

- Head Office Control
- Total visibility
- Customised features
- Extendable solution
- Complete National Support for all IT needs

Marlin Products

Marlin is a line of integrated business management systems that deliver cost effective solutions to make it easier for businesses to sell, track and account for products and services in a demanding and changing Retail and Wholesale environment.

Contact Us

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